



# MVP

## Maintenance Value Plan

MVP gives you comprehensive equipment maintenance solutions that save you money. By consolidating your current vendor maintenance contracts under one comprehensive program, we can help eliminate the high costs and inefficiencies of multiple vendor service contracts while still leaving you in complete control over who services your equipment.

Summary EXAMPLE of how this program can work for you:

### Under Existing Service Contracts:

Total annual cost of all service contracts \$1,000,000

### With Equipment Maintenance Insurance:

Premium \$250,000

Deductible \$600,000

Preventive Maintenance (Included)

Total Equipment Maintenance Cost \$850,000

Minimum Savings \$150,000

### Potential Additional Savings:

Deductible \$600,000

Actual Repair Costs \$500,000

Additional Savings \$100,000

Potential Total Savings: \$150,000

\$100,000

**\*Total Savings \$250,000**

### The Technique

- The total program cost includes a deductible and premium amount to pay for ordinary repairs and ongoing maintenance.
- Once the deductible has been exceeded, your facility will receive reimbursement for the costs of repair and scheduled maintenance work performed on covered equipment.
- MVP provides for catastrophic breakdowns, as well as emergency advice and assistance on service providers and part suppliers.
- 24 x 7 Coverage.

### The Features

- Immediate hard dollar savings over existing service contracts.
- Enhanced, better-coordinated equipment maintenance programs.
- Reimbursement for in-house maintenance and repairs.
- Vendor of choice.

\*Actual savings will vary by client and are not guaranteed.



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