

# Shattering the Myth of OEM Superiority



Important Benefit	OSI	OEM	Ordinary Independent	Did you know OSI has:
99% Uptime Guarantee	✓	-	-	Industry leading guarantees; up to 99%
Multi-brand coverage	✓	-	-	Experience with Varian, Elekta, Siemens
Certified tested pre-owned parts	✓	-	-	Thousands of certified and tested parts
Cost effective pricing	✓	-	?	Value leadership
Precision Certified refurbished equipment	✓	-	?	Cost effective options for new equipment
Scale and support 50+ FSE's	✓	✓	-	Largest independent service organization; 50+ engineers
Services more than 200 machines	✓	✓	-	Coast to coast coverage
Ongoing hands-on factory training	✓	✓	-	Only independent with its own test/training bunker
OEM factory training	✓	✓	?	Many factory trained FSE's and years of experience
Ongoing FSE education and testing	✓	✓	-	OSI Academy including online and hands on training
Problem escalation resources	✓	✓	-	Depth of resources and brand experts
Regulatory compliance	✓	✓	?	Voluntarily ISO 9001 Certified since 2009
New OEM parts	✓	✓	✓	Same day/Next day delivery from parts distribution center
25 + Years of experience	✓	✓	?	OSI founded 1985
Pre-installation equipment testing	✓	✓	-	Only independent with factory test bunker

Now is the time. Call OSI. 1-800-445-4516 | [www.thinkosi.com](http://www.thinkosi.com) | [info@thinkosi.com](mailto:info@thinkosi.com)